



**Global IT Training &
Professional Services**

Empowering IT Talents, Globally.



Enterprise-ready delivery across geographies and languages, executed through a distributed global network with centralized governance.

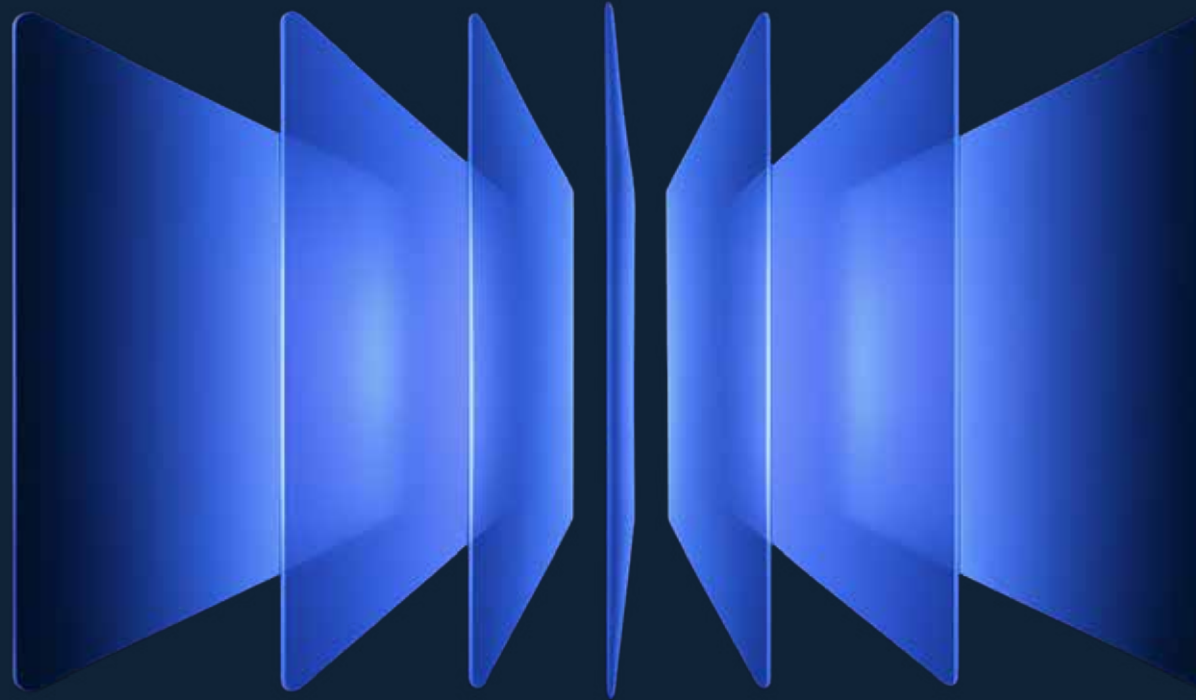
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Contact: info@menturex.com | menturex.com

www.menturex.com



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Company Snapshot

Legal Entity

MentureX LLC (United States)

Positioning

Global execution partner for IT training, staffing, and professional services

01

Core Offerings

IT Training (VILT & onsite)
Trainer Staffing & Classroom Operations
Microsoft Professional Services
IT Consulting
Virtual Support Staffing

02

Operating Model

Centralized governance with distributed global execution

03

Delivery Coverage

North America
Europe
Middle East
Latin America
Asia-Pacific (time-zone coordinated)

04

Languages

English

French

Spanish

Arabic

Portuguese

Japanese

(Additional languages by request)

05



Why
Buyers Choose Menturex

Why Buyers Choose Menturex



Fast access to certified talent and reliable delivery capacity



Multi-country and multilingual execution without multi-vendor fragmentation



Replacement-ready staffing and reduced delivery risk



Procurement-friendly governance: documentation, reporting, and commercial discipline





Executive Summary

Core Problems We Solve



Limited internal capacity to schedule and deliver technical training at scale



Multi-country rollouts where coordination, logistics, and consistency become operational bottlenecks



Programs that require replacement-ready coverage and reliable delivery



The need for structured outcome reporting, including attendance, completion, learner feedback, and program optimization

MentureX is a U.S.-based global IT training and professional services company built for enterprise-scale execution. We support organizations and training partners that require consistent, high-quality delivery across multiple regions, time zones, and languages—without compromising governance, quality, or speed.



Who We Are

Who We Are

MentureX operates as a delivery-led services organization. We combine a distributed global network with U.S.-based governance, standardized operating procedures, and consistent performance reporting. Our operating philosophy is simple: execution is the product.

Vision

To become a trusted global execution partner for IT training and technical services, bridging regions, languages, and talent ecosystems with enterprise-grade governance.



Mission

To empower organizations worldwide by delivering reliable, scalable, and expert-led IT training and technology services through a globally distributed yet centrally governed model.

Values

- Execution excellence
- Transparency & integrity
- Client outcomes
- Partner-first collaboration
- Continuous improvement





Microsoft Partnership & Microsoft Practice

Microsoft Partnership & Microsoft Practice

MentureX is an official Microsoft partner and delivers training and professional services aligned with Microsoft technologies, including Azure and Power BI. Our Microsoft practice is structured to support both training enablement and the delivery of professional services focused on adoption, readiness, and operational support.

Important Note (Marketing Compliance)

When referencing Microsoft partnership status and any badges or designations, MentureX uses Microsoft-approved assets and avoids implying endorsement or guarantees. Specific designations, where applicable, must be listed exactly as displayed in Partner Center.

Microsoft Practice Focus Areas

- Microsoft Azure: cloud fundamentals through advanced infrastructure, security, and governance readiness
- Power BI: analytics enablement, dashboards, data modeling fundamentals, and adoption programs
- Microsoft 365: productivity enablement, security and compliance readiness, and user adoption support
- Microsoft Security (role-based readiness): foundational security practices and operational alignment

How Our Microsoft Practice Creates Client Value

- Accelerates adoption and readiness through role-based enablement programs
- Reduces project risk by aligning teams on prerequisites, terminology, and operational execution
- Improves stakeholder confidence through structured reporting and outcomes measurement
- Enables scalability through distributed, multilingual delivery





What We Do (Service Portfolio)

MentureX provides four integrated service lines. Clients can purchase them independently or combine them into a unified program with a single governance model and consolidated reporting.

4.1 IT Training & Enablement

We deliver instructor-led training in virtual and onsite formats for corporate upskilling, role readiness, platform adoption, and certification preparation.

Representative Domains

1. Cloud & Infrastructure (Azure, AWS, hybrid environments)
2. Data & Analytics (including Power BI enablement)
3. Cybersecurity role readiness and operational fundamentals
4. DevOps and modern engineering practices
5. Agile and enterprise delivery frameworks (Scrum / SAFe-aligned / Disciplined Agile-aligned)
6. Service management and operational best practices (ITIL-aligned)

4.2 Trainer Staffing & Classroom Operations

MentureX acts as an execution backbone for training providers and enterprise academies by delivering trainer staffing and classroom operations at scale.

Operations Capabilities

1. Trainer sourcing, screening, and credential validation
2. Scheduling and coordination across time zones
3. Cybersecurity role readiness and operational fundamentals
4. Replacement readiness and contingency coverage
5. Evaluation management and consolidated reporting

4.3 IT Consulting & Project Augmentation

MentureX supports organizations through remote-first consulting and staff augmentation across cloud, data, software engineering, and technical operations.

Common Engagement Structures

1. Specialist coverage (hours to weeks)
2. Project-based delivery with milestones
3. Team augmentation for delivery peaks
4. Technical advisory and architecture support

4.4 Virtual Support & Technical Operations

We provide remote support staffing and operational coverage for organizations that require consistent service levels and predictable outcomes.

Typical Functions

1. Helpdesk and end-user support (Tier 1 and Tier 2)
2. Systems and cloud operations support
3. Monitoring, triage, and escalation coordination
4. Technical documentation and operational back-office support

Productized Offerings (High-Value Packages)



Microsoft Partnership & Microsoft Practice

To support predictable outcomes and strong margins, MentureX offers packaged programs that combine training delivery, operational governance, and measurable reporting. These packages are designed for procurement simplicity and repeatability.

Package A	Package B	Package C
Azure Enablement Sprint (2–6 Weeks)	Power BI Analytics Academy (4–8 Weeks)	Microsoft 365 Adoption & Security Readiness (2–8 Weeks)
1. Target: Cloud adoption readiness for IT teams and project stakeholders	1. Target: Business analysts and data teams building reporting capability	1. Target: Organizations scaling Microsoft 365 usage with governance and user adoption
2. Includes: Role-based training sessions, labs readiness checks, office hours, and adoption playbook guidance	2. Includes: Structured cohort delivery, dashboard best practices, practical exercises, and Q&A clinics	2. Includes: Enablement workshops, role-based learning sessions, and support for operational readiness
3. Deliverables: Readiness checklist, completion report, learner feedback summary, and next-step recommendations	3. Deliverables: Completion reporting, skills validation plan, and adoption recommendations	3. Deliverables: Adoption roadmap, training completion report, and operational recommendations

Note

Final scope, duration, and pricing depend on audience size, delivery format, languages, and required outcomes.



Global Footprint & Delivery Coverage



MENTUREX



United States

- Primary delivery modes: VILT, onsite, staffing, consulting
- Operational notes: Primary contracting and program governance

Europe (UK/EU)

- Primary delivery modes: VILT, onsite, staffing
- Operational notes: Multilingual delivery support and partner execution

Middle East & North Africa

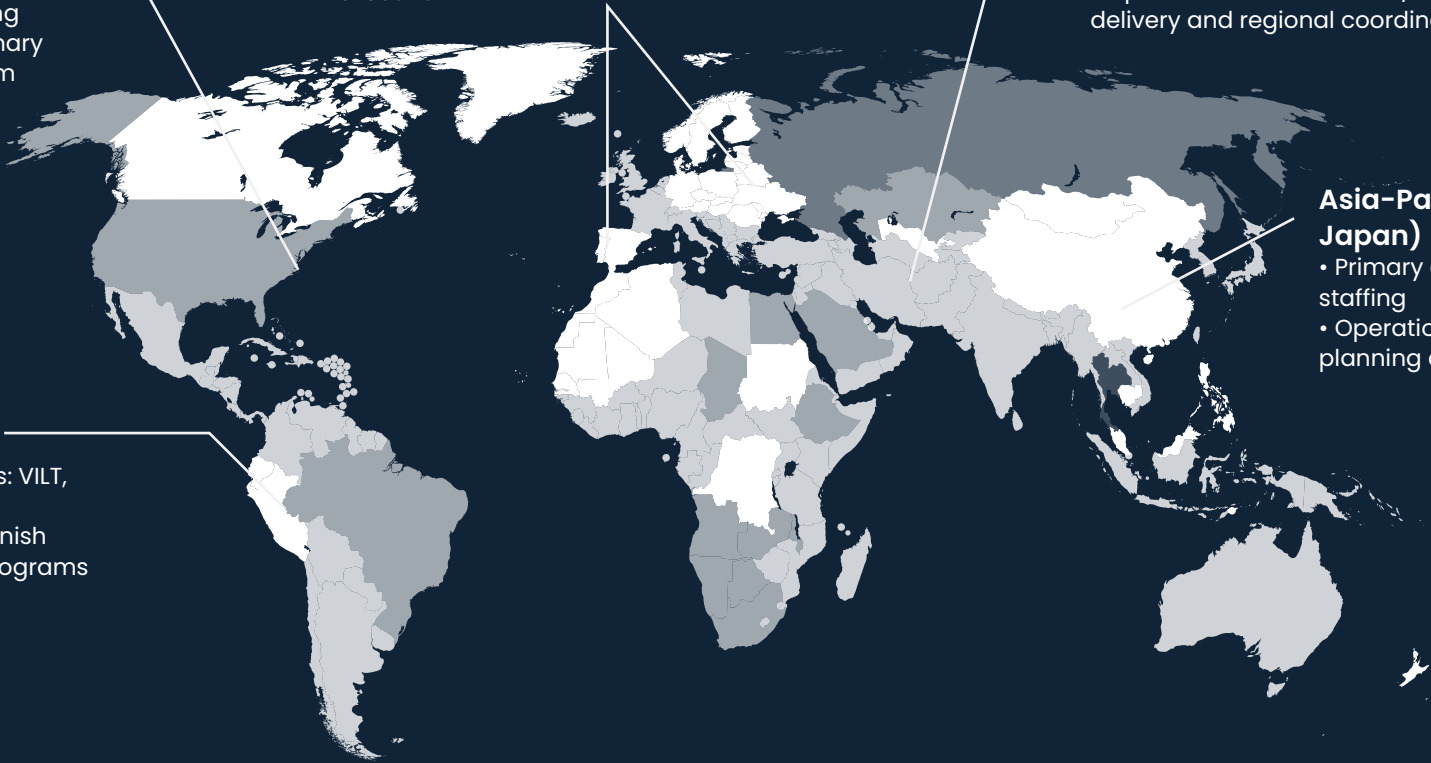
- Primary delivery modes: VILT, onsite, staffing
- Operational notes: Arabic/English delivery and regional coordination

Asia-Pacific (including Japan)

- Primary delivery modes: VILT, staffing
- Operational notes: Time-zone planning and localized coordination

Latin America

- Primary delivery modes: VILT, partner delivery
- Operational notes: Spanish delivery and bilingual programs



English	French	Spanish	Arabic	Portuguese	Mandarin	Japanese
Global enterprise delivery	France, Canada, North & West Africa	Latin America and U.S. bilingual programs	Middle East and North Africa	Brazil and Lusophone delivery	China and Far East	Japan

Footprint Advantage

- Time-zone overlap planning for labs and working sessions
- Backup coverage strategy for multi-day programs
- Local-language delivery to reduce learner friction

Delivery Governance, Quality & Risk Control

Delivery Governance, Quality & Risk Control

MentureX operates a standardized delivery framework designed to reduce delivery risk, increase consistency, and provide measurable outcomes.

<p>Discovery & Intake</p> <p>Objectives, audience, success metrics, and constraints</p>	<p>Design</p> <p>Prerequisites, labs readiness, schedule, and logistics plan</p>	<p>Assignment</p> <p>Resource selection, confirmation, and backup coverage plan</p>
<p>Delivery</p> <p>Facilitation, attendance tracking, learner support, and issue management</p>	<p>Measurement</p> <p>Evaluations, completion reporting, and outcomes review</p>	<p>Continuous Improvement</p> <p>Corrective actions and optimization</p>
<p>Quality Controls</p>		
<p>1. Credential verification and subject-matter screening 2. Pre-delivery alignment call and readiness checklist 3. Operational checklists for virtual and onsite sessions 4. Evaluation trend analysis and corrective action loop 5. Escalation path for delivery risks and incident resolution</p>		
<p>Procurement-Friendly Outputs</p>		
<p>1. Attendance and completion reporting 2. Evaluation summary and improvement actions 3. Documented delivery governance and escalation path 4. Optional post-program recommendations and next-cohort optimization</p>		



Engagement Models & Commercial Discipline

Engagement Models & Commercial Discipline

MentureX is structured for profitable growth through scalable capacity, operational discipline, and value-based packaging. Profitability is driven by execution efficiency and premium governance—not by underpricing.

Engagement Models	Commercial Discipline (Margin Protection)
<ul style="list-style-type: none"> 1. Per-class / per-day delivery (training) 1. Seat-based programs (cohorts and academies) 1. Hourly or daily consulting 1. Monthly retainer for support staffing 1. Hybrid programs (training, support, and consulting) 	<ul style="list-style-type: none"> 1. Defined minimum lead times with risk pricing for short-notice deliveries 1. Clear cancellation and rescheduling policies 1. Backup coverage requirements for multi-day programs 1. Transparent scope definitions and deliverables



Credentials, Leadership & Contact

Microsoft Partnership

MentureX is an official Microsoft partner, delivering training and professional services aligned with Microsoft technologies and best practices. Our partnership enables us to support organizations with structured enablement, adoption readiness, and operational alignment across Microsoft platforms.

All Microsoft-related references, assets, and credentials used by MentureX comply strictly with Microsoft marketing and partner guidelines. Microsoft-approved assets, partner verification letters, and credential documentation can be produced via Microsoft Partner Center where applicable. MentureX avoids implying endorsement, guarantees, or exclusive relationships and represents its partnership status accurately and transparently.

Contact Information

Email:
info@menturex.com

Website:
www.menturex.com

Leadership

Founder & Managing Director:
Ahmed Elayouty (United States)

Leadership Focus Areas:

1. Global delivery operations and execution governance
2. Partner network development and performance management
3. Standardization of delivery frameworks and quality controls
4. Enterprise client success and long-term account relationships
5. Scaling distributed teams while maintaining centralized oversight

Leadership at MentureX is execution-focused, emphasizing operational discipline, reliability, and measurable outcomes across all engagements.

For inquiries related to training delivery, staffing, consulting, partnerships, or global program execution, MentureX can be contacted directly through the above channels.

Partners & Vendors





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